October 7,1969

Mr.M.Perlmutter
P.O.Box 48
Watertown , Mass 02172

Dear Mr. Perlmutter:

Your article in Paper Money requested information and we are always glad to cooperate on such research. My personal collection contains an 1890 Series $100 Coin Note, # A 2468* slightly better than very fine. The watermellon portion is lovely.

In view of the few of these outstanding according to Treasury records it will be very interesting to learn the results of your survey . You certainly have enough contact with collectors of this series to know where most of them are already.

It would be appreciated if you could appraise my specimen of the watermellon .It will not be sold but will be given to this foundation in all probability. Your expert opinion can be written after a month if you want to see how many show up.

I hope we have the opportunity of meeting as I did not have enough time in Philadelphia to circulate.

Sincerely,

December 3, 1969

Eric P. Newman Numismatic Education Society
6450 Cecil Avenue
St. Louis, Missouri

Gentlemen:

There is herewith donated to you a $100 United States Coin Note, Series of 1890, No. A2468*, its condition being between "very fine" and "extremely fine".

This piece is unusually rare and apparently only about one dozen examples are outstanding. The reverse is unusually attractive, causing it to be called a "Watermelon" note.

Very truly yours,

Eric P. Newman

ACCEPTED

Ann Barrett

Secretary
Eric P. Newman Numismatic
Education Society

SPEED LETTER®

TO Mr. Eric P. Newman

6450 Cecil Ave.

St. Louis, Mo., 63105.

FROM **M. PERLMUTTER**
NUMISMATIST -- HISTORIAN -- ANTIQUARIAN
P. O. Box 48, Watertown, Mass. 02172
BIBLIOPHILE -- DISCOPHILE*
Numismatic Dealers & Researchers,
*Jazz of the 20s, 30s and 40s.
Specializing in U. S. Large Size Notes & "Americana"

SUBJECT

MESSAGE

DATE Oct. 2, 1971

Dear Mr. Newman: Thank you for the information on the Messrs. Ulrich and Heath. From your most interesting comments in re Mr. Heath, it would seem that he was also a "bit of a charlatan", while Mr. Ulrich was the flagrant one!

Sorry I did not advise of the 1808 broadside being for sale. It most certainly is, and I have taken the liberty of enclosing it, along with the sentences for counterfeiting, as well as the Groom's detector, which is quite rare. I have enclosed my invoice to cover, and have priced them individually, as well as the entire lot. I have been contemplating advertising them, but wanted you to have first opportunity. The 1808 and 1810 pieces were in frames, and were removed prior to my purchasing them. I inadvertently advised that the broadside was in a frame; I had been thinking of another item when I erroneously mentioned this. The framed piece is an 1827 abstract of Mass. banks, with nothing to do with counterfeiting. You can see from the size of the broadside that xeroxing was impossible, unless done in sections. First-hand examination is always the best way. I do certainly hope you approve of them; they are all choice museum pieces. Kindest regards.

REPLY DATE 19

Sincerely, Morey Perlmutter

SIGNED

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SPEED LETTER®

TO Mr. Eric P. Newman

6450 Cecil Ave.

St. Louis, Mo., 63105.

SUBJECT

FROM M. PERLMUTTER
NUMISMATIST -- HISTORIAN -- ANTIQUARIAN
P. O. Box 48, Watertown, Mass. 02172
BIBLIOPHILE -- DISCOPHILE*
Numismatic Dealers & Researchers,
*Jazz of the 20s, 30s and 40s.
Specializing in U. S. Large Size Notes & "Americana"

MESSAGE

DATE Oct. 7, 1971

Dear Mr. Newman: It was nice of you to call last week; I certainly did not mind hearing from you on the Holiday, as I was taking advantage of it by simply not working. (Not physically, anyway!)

Regarding your queries in re Mr. Heath, I have in the past made fruitless attempts to come up with some biographical information. One would think that residing in the Boston area would be half the battle, but such has not been the case. In recent years, time has been the key. My business pursuits (which are many), plus the fact that this is a motherless household (I have two children, 14 and 13; my wife passed on four years ago) combine to keep me in a constant state of motion. Despite this, I have been able to do some research, augmented greatly by my own personal library, which, although hardly comparable to Harvard's or the Boston Public, at least affords me possibilities of research unavailable to the layman.

Leonard Finn advised me that he has been in touch with you, and I have also been corresponding with Larry Adams. If there is any way that I can be of assistance, please just ask, and if it is at all within my province to do so, I will be more than happy to follow through. At one time, I did have several copies of Heath's, large and small; however, in my capacity also as a dealer, inroads have been made to the point where I have very few at the moment. As a matter of fact, right now I have only four copies, viz.: large 1877, two small 1877s, and a small 1864. Pardon me, I also have a small 1889, autographed by Heath. If you would care to examine any of these, I would be glad to send them for your inspection. I don't know in what other way I could help, but again, if you think of something, please do not hesitate to contact me.

Best personal regards.

Sincerely,

SIGNED Mary Perlmutter

Greyline SNAP-A-WAY M 44-902 PARTS
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ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

October 11, 1971

Mr. Morris Perlmutter
P.O.Box 48
Watertown, Mass. 02172

Dear Mr. Perlmutter:

Thank you for your nice note of October 7, 1971.

I have assembled some biographical information on Laban Heath and Leonard Finn has added some additional information.

I did not realize that you had the full parental responsibilities, a few businesses, and what-have-you.

You indicated that if I care to examine any of your Heath's, you will gladly send them, and I would appreciate it, therefore, if you would send me your small 1864 and your small 1889.

A good friend of mine is Lester Levy, of Baltimore, who has published his second book on American sheet music. I saw some of his fantastic collection of the sheet music constituting the jazz which you collect by record.

My kindest personal regards, and thanks.

Sincerely yours,

ERIC P. NEWMAN NUMISMATIC
EDUCATION SOCIETY

EPN/atb

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October 13, 1971

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis, Mo., 63175.

Dear Mr. Newman:

It was not my intention to bare personal problems; it's just that I deem it necessary to advise all my correspondents of my personal limitations. This is important, and I would indeed be remiss if I did not apprise others of this.

However, again please allow me to state that this should not prevent you from seeking my assistance in ways within my capabilities; you just ask, I'll aid where I can.

Enclosed are the small 1864 and 1889 Heath's Counterfeit Detectors, which you requested for inspection. I hope they will be useful to you in your current endeavors.

I also have other early counterfeit material, but not Heath's. If you feel such would be of help, I will send also.

Best personal regards.

Sincerely,
Morey Perlmutter

p.

PS: I just became aware of an error; I did not have the 1864 after all; as I went to my shelf for the copies, I discovered the copy I thought to be 1864 as actually 1867. Therefore, just the 1889 is enclosed for your perusal. Sorry for the error.

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

October 18, 1971

Mr. Morris Perlmutter
P. O. Box 48
Watertown, Mass. 02172

Dear Mr. Perlmutter:

Thank you, very much, for letting me examine the 1889 small Heath. This checks out with the choice one in my collection, which is not autographed. If you want to exchange, I would be delighted.

Since your 1864 edition turned out to be an 1867, it must be large size. What patent date is on it, if any? I have a couple of 1864 copyright pocket editions, on approval, in choice complete condition, with different cover text, at $35.00 each, and if you wish any of them before I return them, please let me hear from you.

Many varieties of each edition exist. The Counting House edition began with the second edition copyrighted 1866 so that there never was a first edition of the Counting House edition.

Do you have a copy available of the Grinnell catalogue for October 6, 1945? It would complete my set of originals.

My kindest regards.

Sincerely yours,

ERIC P. NEWMAN NUMISMATIC
EDUCATION SOCIETY

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SPEED LETTER®

TO Mr. Eric P. Newman

6450 Cecil Ave.

St. Louis, Mo., 63105.

FROM M. PERLMUTTER
NUMISMATIST -- HISTORIAN -- ANTIQUARIAN
P. O. Box 48, Watertown, Mass. 02172
BIBLIOPHILE -- DISCOPHILE*
Numismatic Dealers & Researchers,
*Jazz of the 20s, 30s and 40s.
Specializing in U. S. Large Size Notes & "Americana"

SUBJECT

MESSAGE

DATE Oct. 20, 1971

Dear Mr. Newman: Thought you'd be interested in the enclosed counterstamped 2¢ piece I came across quite accidentally, but perhaps fortuitously.
As you can see, it is stamped "C.F. Ulrich" on both sides. Is this not the same Charles F. Ulrich who counterfeited the $100 National Bank Notes in the mid 1860s? The $100 plate on the First N.B. of Boston in many of the Heath's editions are of course taken from the plates captured in 1867, along with Ulrich. It would be too much of a co-incidence if this were not one and the same. If so, I wonder why the counterstamp? I know he was also a counterfeiter in Germany; perhaps he was a jeweler; I have been told that jewelers counterstamped coins and passed them out as advertising pieces. I rather doubt that the coin was counterfeit, and Ulrich stamped his name. Just being facetious, of course.

SIGNED

In the course of your research, you may be able to shed some light on this; it may turn out to be quite interesting, although indirectly, in your research relative to Mr. Heath. You may return this piece along with the 1889 Detector at your convenience.

REPLY DATE

I am enclosing a part-xerox of an early Detector that is self-explanatory. There are more pages, as the entire country is covered. Only about half the pages are shown here, just to give a general idea. This is the only one of this type I have ever seen, and is very impressive. It is in my stock, not my personal collection, and therefore is for sale. The price is $125. Also have an 1808 broadside on N.E. banks counterfeits, and accompanying 1810 hand-written sentences meted out to counterfeiters. (Whippings, pillories, etc.) These are both in custom frames. Hope you don't mind the commercials! Best regards.

Sincerely,

SIGNED M. Perlmutter

GrayLine "WAY-A-WAY" FORM 44-902 3 PARTS
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October 21, 1971

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis, Mo., 63105.

Dear Mr. Newman:

Your October 18 letter is at hand.

Although I realize you would very much like to have the autographed 1889 Heath's, I just am not up to parting with it at this time. If I ever decide to let it go, I will be most happy to trade with you then. I'm sure you can understand my feelings on this.

I erred most completely on the "1867;" in my haste to provide you with information, I had forgotten that my copy is an 1877. The 1867 large was sold some time ago to a Canadian collector.

Thank you for your offer of the 1864 at $35, but the only edition I am interested in right now is ANY one with the counterfeit plate impression of the 1862 $100 Legal Tender Note. I meant to retain one of those, but sold my last one inadvertently. If you have one, small or large (I think this plate was only in a large edition) please send it along with your price, and I will issue a check to cover at once.

Sorry I do not have any single original copies from any of the Grinnell sales. I have had over the years only three complete sets, and a few singles which have long since been sold. The last complete set of originals (bound) sold for $100, and this party just purchased two of my reprints as well! Of course I have retained a bound set of the originals for my own library. Would be delighted to sell you a copy of the new reprints!

Best personal regards.

Sincerely,

Morey Perlmutter

p/.

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

October 27, 1971

Mr. M. Perlmutter
P. O. Box 48
Watertown, Mass. 02172

Dear Mr. Perlmutter:

Your friendly letters are most appreciated.

As tothe C. F. Ulrich counterstamp, I agree it must be he. He must have conducted a normal life as a front for his counterfeiting as he had great talent in engraving. Many genuine 2¢ coins and genuine counterstamps were obtainable by passing one of his $100 nationals.

The bank note list is new to me. I have loads of others but not that one. Thank you for the Xerox.

I will keep my eyes open for a Heath with the counterfeit $100, $10, $10, $20, $20, $100 Nationals. My work continues on the Heath's and I find his books a comedy of errors. He was a superb salesman and had good political pull. He made people think detecting counterfeits was easy.

If the 1808 broadside can be Xeroxed, would you make one for me. You didn't say if it was for sale.

We will have lots to talk about when we get together.

Sincerely,

ERIC P. NEWMAN NUMISMATIC
EDUCATION SOCIETY

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November 11, 1971

Dear Morrie,

I received your package. Won't be able to work on it for quite a while.

Thanks for sending it.

Sincerely,

From the desk of
ERIC P. NEWMAN

November 15, 1971

Dear Mr. Newman:

Thanks for your note of the 11th, advising receipt of my November 2 shipment, my invoice #09512.

I would appreciate very much if you could further illucidate on your comment "won't be able to work on it for quite a while."

If you would care to research these pieces only, and not purchase them, this is perfectly OK, as they were sent on approval; however, these are from my stock, and are therefore subject to sale at any time, as they have been offered elsewhere.

If you feel you would be interested in purchasing any or all, I would have to know of this as soon as possible, since if I receive other inquiries, I will be "up in the air", so to speak.

As long as I have no definite inquiries, you are welcome to study them, xerox, etc. However, as these were sent on a possible sale basis, I must have more information at hand than just your statement.

I hope you can understand my position in this matter, and please take no offense. I do need more elaboration on it.

Many thanks for your kind understanding, and with best regards.

Sincerely,

Morey Blumenthal

SPEED LETTER®

TO Mr. Eric P. Newman

6450 Cecil Ave.

St. Louis, Mo., 63105.

FROM **M. PERLMUTTER**
NUMISMATIST -- HISTORIAN -- ANTIQUARIAN
P. O. Box 48, Watertown, Mass. 02172
BIBLIOPHILE -- DISCOPHILE*
Numismatic Dealers & Researchers,
*Jazz of the 20s, 30s and 40s.
Specializing in U. S. Large Size Notes & "Americana"

SUBJECT

MESSAGE

DATE Dec. 3, 19 71

Dear Mr. Newman: In re the material sent to you on November 2 (#09512); I explained that if these were my own personal "collectibles" I could leave them with you for study for a longer period of time. However, these are from my sale stock, and I have others who have expressed an interest in the pieces covered. (Items 2 & 3 go as a pair.)
If you think you would care to add these pieces to your collection, I can further discount the invoice for you from $345 to $300 net. Other than the lot, individual prices apply. If you can use the lot at $300, all well and good; if not, PLEASE return as soon as possible, since you can understand that I cannot risk losing a sale. Many thanks for your kind understanding. Best regards. SIGNED Sincerely, Max Perlmutter.

REPLY

DATE 19

SIGNED

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ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

December 9, 1971

Mr. M. Perlmutter
P.O.Box 48
Watertown, Mass. 02172

Dear Morey:

I am so far behind in my numismatic correspondence that I am embarrassed.

I find that the counterfeit conviction matters are more for a manuscript collection than for me and am returning the same under separate cover.

I have never paid anywhere near the prices you ask for any counterfeit detectors I have.

I am enclosing a check for $200 for the broadside and the pamphlet and hope that is acceptable to you.

I am returning the indictment manuscript.

I do not mean to set prices for your material as I recognize you can ask whatever you want but I hope you will understand that the foregoing suggestion is sincere and a forthright effort totry to satisfy you.

I am making nice progress on the Heath matter and have taken pictures of all the covers and many of the interesting plates so that I can develop an interesting article on that subject.

I am also enclosing, with my compliments, an article just published on Franklin.

My very kindest regards.

Sincerely yours,

ERIC P. NEWMAN NUMISMATIC
EDUCATION SOCIETY

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December 11, 1971

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis, Mo., 63105.

Dear Eric:

Many thanks for your return, and check, received today.

I too am far behind in my correspondence, but of course am giving you priority at this time. (I actually have orders and correspondence on hand going back almost 60 days; seasonal illnesses added to the usual frenetic business activities have combined to create this almost intolerable state!)

I hope you realize that my prices are based on what I have had to pay for the merchandise. However, I will accept your remittance covering the Groom's 1861 Detector, and the 1808 broadside on the basis of my recent counter-offer of $300 for all three. I thought that the hand-written sentences would complement the broadside, however, there is no problem in splitting them up. I must be practical.

You have not set the prices; you have made a fair offer, and I have accepted. Had it not been possible, I just would have returned your check, and asked you to return the pieces.

I do understand your efforts, and feel you have been most considerate. This has been gentlemanly bargaining, and there is nothing wrong with that! I am grateful for your purchase, as a businessman, and also in my capacity as a numismatist, as I feel elated to have these pieces added to your collection.

Alluding to this, I am honored to have my name associated with yours in any of your endeavors, whether through the provision of actual merchandise, or research efforts to the best of my ability.

Glad to hear of the progress on Mr. Heath; hope I have been able to assist. Thank you also for the enclosed pamphlet.

Best regards.

Sincerely,

Morey Perlmutter

M. PERLMUTTER

NUMISMATIST - HISTORIAN - ANTIQUARIAN
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P. O. BOX 48
WATERTOWN, MASS. 02172

PHONE: (617) 332-6119

Specializing In U. S. Large Currency,
Series 1861-1923 and "AMERICANA."

INVOICE

NO. 09528

DATE 12/18/71

YOUR ORDER NO. approval

SOLD TO Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, Mo., 63105.

SHIPPED TO same

OUR ORDER NO.	SALESMAN	TERMS	F.O.B.	DATE SHIPPED	SHIPPED VIA
		net	dest.	12/18	Registered Air**

QUANTITY ORDERED	QUANTITY SHIPPED	STOCK NUMBER/DESCRIPTION	UNIT PRICE	UNIT	AMOUNT
		*James Swan Treatise on Currency, 1819. Intelligencer Press, Boston, 1819.			$75 00
		*From notes of owner: "Not in the Harvard or Yale libraries; not in the New York Public Library. Single copy in the Boston Public Library, tattered condition. Very rare early booklet."			
		-APPROVAL-			
		**under separate cover; thank you.			

GrayLine FORM 44-410 2-PARTS

ORIGINAL

NEBRASKA FORMS COMPANY © 1961 PRINTED IN U.S.A.

1270

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

December 28, 1971

Mr. M. Perlmutter
P. O. Box 48
Watertown, Mass. 02172

Dear Morey:

I regret that I have to return herewith the nice article by James Swan on a National Loan Office and published in Boston by the Intelligencer Press in 1819. It has been extensively trimmed, particularly on page 24, which is the most interesting. This may be a bad characteristic of mine when it comes to rare items of this nature but all of us collectors have different thoughts.

I have been working with a chemistry professor at Washington University to find a way of dissolving Scotch tape off of the broadside I bought from you and off of some other items I have and I think I am going to solve the problem. In the past I have used boiling in water, soaking in Xylene, dipping in acetone, etc., and sometimes these work and sometimes these don't. Apparently Scotch tape has endless types of adhesive surfaces.

I noted with great interest your recent article with others on the increase in value of U.S. paper money and I believe paper money is becoming more and more appreciated as time goes on.

Our company is now in a law suit, in Boston, and if I come I may be able to call you up and have a pleasant few moments with you.

In the meantime, best wishes for a very Happy New Year.

Sincerely yours,

ERIC P. NEWMAN NUMISMATIC
EDUCATION SOCIETY

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SPEED LETTER ®

TO: Mr. Eric P. Newman

6450 Cecil Ave.

St. Louis, Mo., 63105.

FROM: M. PERLMUTTER
• HISTORIAN •
P. O. BOX 476
NEWTON CTR., MASS. 02159

M. PERLMUTTER
NUMISMATIST -- HISTORIAN -- ANTIQUARIAN
~~P. O. Box 48, Waterlown, Mass. 02172~~
BIBLIOPHILE - DISCOPHILE
Numismatic Dealers & Researchers,
Phone: (617) 332--6119
Specializing in U. S. Large Size Notes & "Americana"

SUBJECT

MESSAGE

DATE Nov. 20, 1973 19

Dear Eric: I hope this missive finds all going well for you. I'm sorry I missed you at the ANA; it seems that no one could tell me where you were; I am assuming you were in Boston!

I have enclosed an interesting counterfeiting item; an 1870 advertising brochure for counterfeit bills. The letter is quite interesting, and brazen, to say the least!

Only $30 if you are interested...this is the only "counterfeiting" item to come my way in quite some time. Thanks, and best regards.

Sincerely,

SIGNED Mary.

M. PERLMUTTER
• HISTORIAN •
P. O. BOX 476
NEWTON CTR., MASS. 02159

REPLY

DATE 19

SIGNED

RETAIN WHITE COPY, RETURN PINK COPY

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

November 26, 1973

Mr. M. Pearlmutter
P. O. Box 574
Newton Center, Mass. 02159

Dear Mory:

It was very thoughtful for you to send me the interesting item offering counterfeit bills for sale.

I am so sorry I did not get to see you in Boston. I was there for several days and enjoyed participation in some of the activities. I then began all over again at the International Numismatic Congress which was also a delight.

It is obvious that the brochure is a letter press copy sent out in quantity.

My impression is that this letter is a gag and not bona fide. It may have taken place about 1870, as the reference to fractional currency shows. I do not know any counterfeiter who had all these denominations, nor do I know any basis for a circular letter of this type, to have the name of the counterfeiter and his address. I also find the price of the counterfeits much too low. The handwriting on the envelope is different from the handwriting in the brochure.

Will you, therefore, forgive me if I don't put this item into my collection. It is returned herewith. Please feel free to send me anything at anytime, however.

Kindest regards,

Eric P. Newman

EPN:jah

Encl.

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